ALBANY MEDICAL CENTER
Conflict of Interest Policy

PURPOSE

Albany Medical Center and all entities under its direction and control exist to serve the major health care needs of surrounding communities by providing medical education, biomedical research, patient care and charitable services.

Many activities undertaken in service of the Center’s mission require that the public rely on the competence, professionalism and diligence of the Center and its people to safeguard and promote the well-being of the community. To deserve the community trust, all Individual’s acting on behalf of the Center must avoid situations or relationships that may or may reasonably be perceived to hinder or bias our efforts due to the introduction of inappropriate or undisclosed personal benefit.

POLICY

Conflicts of Interest are any action or relationship involving some value (beyond compensation from the Center) accruing to an Individual, whether direct or indirect, which could reasonably have the result or give the impression that the Individual’s conduct may be affected by the potential for personal benefit. Conflicts of Interest include relationships and conduct that would lead a reasonable independent observer to conclude a Conflict of Interest may exist.

At Albany Medical Center we recognize that events or relationships that may create the potential for a Conflict of Interest are an inevitable aspect of conducting our activities. This policy will guide each Individual and the Center in avoiding, eliminating, or mitigating to an acceptable level, potential Conflicts of Interest. Every Individual is expected to educate themselves regarding potential Conflicts of Interest that may affect the performance of their duties on behalf of the Center.

To aid in managing potential Conflicts of Interest the Center has adopted a three tiered structure depending on the value and nature of the event. The three tiers include Nominal Events, Incidental Events, and Reportable Events and Relationships.

However, in no instance should an Individual accept a gift or inducement in the form of cash or cash equivalents.
**Nominal Events** – are those events where the value received by an Individual was not solicited either expressly or implicitly, and the amount received is reasonably estimated to be less than or equal to $150.00

- These events should be managed by the Individual taking care to be aware of any patterns that may create the potential for a perception that a Conflict of Interest exists. The Individual should maintain a record of these events, but no additional reporting is expected unless required as part of an investigation.

**Incidental Events** – are those events where the value is received incident to required activities in the performance of an Individual’s duties to the Center. Any such event and value should be minor relative to the business purpose involved and cumulatively less than $1,000.00 from a person or entity in a calendar year.

- These events should be managed at the department level by the Individual and their manager. Normally preapproval by the manager is required. The Individual is responsible for demonstrating the event furthers Center goals to a sufficient degree to warrant participation. Written documentation should be maintained by the Individual and their manager.

**Reportable Events and Relationships** – are all other events or relationships that may create real or potential Conflicts of Interest for an Individual or for a member of an Individual’s Immediate Family.

- All Individuals must fully comply with the system administered by Corporate Compliance and Audit to provide the Committee on Audit and Compliance of the Board with the assurance that all real and potential Conflicts of Interest have been identified, eliminated or mitigated as appropriate to safeguard the Center, its related entities and their missions.
  - **Disclosure Requirements**: Selected Individuals, due to their roles and responsibilities, will be required to complete an Annual Disclosure for themselves and on behalf of all members of their Immediate Family. In addition, all Individual’s must report all potential Conflicts of Interest for themselves or any member of their Immediate Family if not previously reported or if the related facts and circumstances change.
  - **Determination of Conflicts**: Completed Conflict of Interest Questionnaires will be forwarded to Corporate Compliance and Audit. In those instances where a Conflict of Interest is determined to exist, notice will be provided the Individual notifying him/her of that determination.
  - **Resolving Conflicts**: The Chief Compliance Officer (CCO) or his designee will work with Individuals in eliminating or reducing the impact of a Conflict to an acceptable level. A Conflict of Interest Advisory Committee will assist the CCO in developing appropriate responses to Conflict of Interests. In those instances where an established institutional response does not exist, the CCO will be aided by the Center Compliance Committee in resolving individual situations. Final determination of the information required and the appropriate resolution of Conflicts of Interest is vested in the Chief Compliance Officer of the Center.
Reporting/Recordkeeping: Corporate Compliance and Audit will maintain a system necessary to report at least annually to the Center Compliance Committee, the Chief Executive Officer of Albany Medical Center, and the Board Committee on Audit and Compliance on the identification and resolution of potential Conflicts of Interest. The Individual’s manager is responsible for monitoring compliance with the Resolution of Conflict memoranda and reporting any noncompliance to the CCO.

Special Situations and Duties – in most instances reflect heightened sensitivity to the potential harm caused by certain conflicts of interest common to a healthcare or educational environment. Additional requirements relating to these and other special situations are contained in the Appendices to this Policy.

- Gifts are defined as anything of value that is given, directly or indirectly, to an Individual or group of Individuals for which the Individual or group does not give consideration of equal or greater value in return. See Appendix 4-a.
  - Gifts should never be accepted if in the form of cash or cash equivalents. In all other instances, gifts should not exceed a Nominal Event.
  - Gifts should never be accepted from a government employee agent representative or official, a vendor or vendor representative, or a single student or their representative.

- Individuals involved in the design, conduct, oversight, or reporting of research are required to comply with additional requirements intended to ensure that all Financial Interests are properly disclosed, managed, reduced or eliminated, and reported consistent with federal requirements at 42 CFR part 50 and 45 CFR Part 94. See Appendix 4-f for more specific direction.

- Individuals involved in third-party sponsored educational events, in procurement or development of Center policy directing prescribed use of products or services, or in the receipt or distribution of pharmaceutical samples should comply with the additional requirements described in Appendix 4-b, 4-c and 4-d respectively.

- Individuals acting in the capacity of Board members, corporate officers, or an Interested Party as defined by the Internal Revenue Service governing Excess Benefit Transactions are also subject to additional requirements described in Appendix 4-g.

- In the event a Conflict of Interest relates to the Chief Compliance Officer, the Chief Executive Officer of Albany Medical Center will replace him in administering this policy and the Chief Compliance Officer’s involvement will be restricted to only those activities involving the CCO as the Individual.

Education
Corporate Compliance and Audit will develop education to increase general awareness and understanding of regulatory expectations of institutions and individuals in eliminating the detrimental effects of conflicts on interests. Corporate Compliance and Audit will assist entities and departments in the development and delivery of education specific to the unique circumstances of that unit.
Albany Medical Center Foundation, Inc.
This Policy is not intended and shall not be construed to limit or constrain the Albany Medical Center Foundation, Inc. from soliciting and accepting those gifts or charitable donations which it is legally authorized to solicit and accept. Individuals may assist the Foundation in the identification and solicitation of gifts or grants to the extent the terms of the gift or grant are not so narrowly defined as to convey unfair advantage to the Individual in benefiting from the gift. The management and disposition of gifts to the Foundation are at the sole discretion of Center management in compliance with relevant laws and policies.

Sanctions
Employees of any Albany Medical Center Entity who violate any aspects of this Policy will be subject to the Albany Medical Center Human Resources Policy #5.007 – Non-Faculty Corrective Action Procedure, or to disciplinary procedures under the Albany Medical College Operational Policy COL-DO-001 (Faculty Disciplinary Policy) as appropriate. Non-employee members of the Medical Staff are subject to corrective action consistent with the provisions of the Medical Staff By-Laws. All others will be subject to appropriate sanctions, as determined by the Chief Compliance Officer taking into account the facts and circumstances surrounding the violation, including possible termination of their relationship with the Center.

Effect on other policies
This Policy does not preclude more restrictive policies which may be adopted by the Center or any Albany Medical Center Entity including as required by law or regulation, or in the interest of effective patient care or other components of the Center’s mission.

Approved by the Board of Directors of Albany Medical Center: July 1, 2009
Policy Effective Date: January 1, 2010
## APPENDICES

<table>
<thead>
<tr>
<th>Appendix</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Definitions</td>
</tr>
<tr>
<td>2.</td>
<td>Illustrative Examples of Selected Concepts</td>
</tr>
<tr>
<td>3.</td>
<td>By-law Procedures Affecting Board Members and Officers</td>
</tr>
<tr>
<td>4.</td>
<td>Special Events or Relationships</td>
</tr>
<tr>
<td>4 - a.</td>
<td>Gifts</td>
</tr>
<tr>
<td>4 - b.</td>
<td>Participation in Sponsored Educational Events</td>
</tr>
<tr>
<td>4 - c.</td>
<td>Procurement and Prescribed Use Activities</td>
</tr>
<tr>
<td>4 - d.</td>
<td>Pharmaceutical Samples</td>
</tr>
<tr>
<td>4 - e.</td>
<td>Conflict of Commitment</td>
</tr>
<tr>
<td>4 - f.</td>
<td>Research</td>
</tr>
<tr>
<td>4 - g.</td>
<td>Excess Benefit Transactions</td>
</tr>
</tbody>
</table>
DEFINITIONS

Albany Medical Center Entities (the “Center”) – means collectively, Albany Medical Center and the following entities over which Albany Medical Center has direction and control: Albany Medical Center Hospital, Albany Medical Center - South Clinical Campus, Albany Medical College, Albany Medical Center Foundation, Inc., Albany Medical Center Auxiliary, Albany Medical Center Kidskeller, Albany Medical College Funding Corporation, Albany Medical College Alumni Association, The Center for Donation and Transplant, and Madison Avenue Services Corporation. An Albany Medical Center Entity shall mean an entity included within the Center.

Board – means the Board of Directors of Albany Medical Center.

Board Members – means members of the Board, non-director members of Board committees, and all members of the governing boards of the Center.

Cash or cash equivalent – includes currency, coins, money orders, checks, travelers’ checks, credits, gift cards, or value in an equivalent form that would be readily accepted as an accepted means of consideration in the conduct of commerce.

Chief Compliance Officer – means the Chief Compliance Officer of Albany Medical Center.

Conflict of Interest (“COI”, “Conflict”) – means any potential or existing relationship or activity involving some value accruing to an Individual (including but not limited to a Financial Interest), whether direct or indirect, which could reasonably have the result, or could reasonably give the impression, that the Individual may be unable to conduct themself in accordance with the following Center expectations:

- All Individuals shall commit the time and effort necessary to perform their institutional duties and responsibilities with excellence;
- All Individuals shall conduct their duties and responsibilities in the best interests of the Center, its patients, its students, its research subjects, its customers, and for the advancement of knowledge without favor or prejudice;
- Individuals shall use his/her institutional position or confidential information gained from such position, solely in the performance of Center duties and only as authorized in accordance with the Center Authority to Act document;
- All Individuals shall ensure that any interest, activity or relationship, does not impair or appear to impair their judgment in the discharge of their institutional duties;
- All Individuals shall fully disclose and manage all affiliations, relationships and activities which may give rise to Conflicts of Interest in accordance with the requirements of this Policy.
**Faculty Member** – means a person who holds an academic appointment to the general faculty, including the voluntary faculty, of Albany Medical College

**Financial Interest** – means an interest that does or likely could result in a monetary benefit, in cash or in kind, directly or indirectly, to the Individual now or in the future. Examples of a Financial Interest include, but are not limited to:

- Ownership of stock, stock options, or other financial instruments providing the possibility of a financial return in relation to a direct ownership interest;
- Salary or other payment for services from other than an Albany Medical Center Entity;
- Income from service on advisory committees or review panels for public, non-profit, or for-profit entities;
- Funds obtained through lending or mortgage and/or arrangements providing the forgiveness or forbearance from debt (other than arrangements with commercial banking or lending institutions at terms available to the general public);
- Gifts, royalties, patents, pending patents, copyrights, consulting fees, honoraria, other payments or promises of payment whether immediately determinable or dependent on a future occurrence;
- Promises of ownership or other relationships offering the potential for monetary returns.

**Individual** – means all Board Members, employees, credentialed physicians, licensed independent practitioners, Faculty Members, as well as those agents, independent contractors and volunteers with recurring involvement in and influence over the goals and activities of the Center.

**Individual’s Immediate Family (Immediate Family)** – means spouse, domestic partner, children, parents (including in-laws), siblings, any person living in the Individual’s household or who is dependent on the Individual for on-going financial support, and any person whom the Individual is dependent on for on-going financial support.

**Investigator** - means the principal investigator/project director, co-investigator(s) and any other person designated by the principal investigator as responsible for the design, conduct or reporting of research. In this context, the Principal Investigator includes the Principal Investigator’s Immediate Family. The definition of Investigator does not include as a class Students, Post-Doctoral Fellows, technical assistants, and others whose work is directly supervised or monitored by the Principal Investigator.

**Officer** – means the president or similarly entrusted chief executive officer, and any corporate or administrative officers duly elected or approved by action of the governing body or similarly designated by the Chief Executive Officer of an Albany Medical Center Entity.

**Pharmaceutical Sample** - is defined as any free prescription medication product supplied by a pharmaceutical firm or any of its agents directly to any non-pharmacy
personnel for general use or use in specifically identified patients. The product does not need to be labeled as a “professional sample” to be considered a Pharmaceutical Sample. Medications provided at no cost to Center prescribers for use as part of an approved clinical trial, and controlled through the Albany Medical Center Hospital pharmacy are not considered Pharmaceutical Samples.

**Policy** – means this Conflict of Interest Policy and Procedure including all attached appendices.

**Principal Investigator** - is the Individual ultimately responsible for the overall research project and for ensuring that disclosure forms are submitted for all Investigators in accordance with this Policy.

**Research** - means a systematic investigation designed to develop or contribute to knowledge relating broadly to public health, including behavioral and social-sciences research. The term encompasses basic and applied research and product development. As used here, the term includes any such activity for which research funding is available from any funding source (both internal and external) including but not limited to the Public Health Service (PHS), the National Science Foundation (NSF), industry sponsored clinical studies or research funding from private Foundations and institutional sources within the Center.

**Resolution of Conflicts of Interest** (“Resolved”) - means a Conflict of Interest is eliminated, reduced or otherwise managed in accordance with the terms and intent of this Policy.

**Vendor** – means any individual or entity that has entered into, or has signified the intention to enter into, a contractual or other commercial relationship with an Albany Medical Center Entity.
Managing Potential Conflicts of Interest

Managing potential Conflicts of Interest depends on the value received and the circumstances surrounding each event or relationship. The Conflict of Interest Policy provides an escalating means of accommodating the unique facts of each case. Examples of potential Conflicts of Interest include:

Nominal Amounts (Individual Level)

- A practitioner receives a box of candy and flowers from a grateful patient at discharge

Incidental Amounts (Department Level)

- A vendor offers to cover the cost of accommodations for a team of individuals from the Center to visit other sites using vendor products under consideration.
- A member of an evaluation team receives a reusable portfolio during a vendor presentation one month and travel expenses during a site visit the following month.

Reportable Events and Relationships (Institution Level)

- In return for expert advice a practitioner receives the rights to share in future returns on an innovative medical device.
- In appreciation for lending support to a study a practitioner is promised support in gaining appointment to a prestigious board.
- As thanks for a department’s patience in working through some vendor implementation problems, the supervisor is offered accommodations for a professional development weekend sponsored by the vendor.

The examples above are summarized. The Policy should be consulted to understand the specific requirements of each approach to managing potential Conflicts of Interest.
Section 5.2 - Conflicts of Interest:

(a) No director or person serving as a member of any committee of the corporation, officer, or employee of the Corporation, nor any such person’s spouse, child, parent, sibling or spouse’s parent, shall have an interest in any purchase, sale or other financial transaction with the Corporation, any affiliate of the Corporation, or any corporation or enterprise having such an interest, except upon the prior disclosure to the Board, and then only if the Board, directly or through the Committee on Audit and Compliance, determines, after examination of all material facts and through a majority vote of disinterested directors (1) that there is no substantial or material conflict, or (2) that the arrangement is fair, reasonable and consistent with the Corporation’s best interests. Unless a majority of the disinterested directors present has earlier determined that the conflict is not material, a director or committee member with such an interest shall not be present at meetings of the Board during any discussion and vote upon such a transaction. The Board may subsequently excuse failure to bring the transaction before the Board and approve the transaction, if the Board is satisfied that the nondisclosure was inadvertent and in good faith, and if the Board also makes either of the determinations described in (1) or (2) above. As long as the provisions of this Article are followed, the interested director, committee member or officer shall not be liable to the Corporation or to any creditor of the Corporation for any loss derived from the existence of such a conflict and incurred by reason of the contract, transaction, or other business, nor shall the interested director, committee member or officer be accountable on account of the conflict to the Corporation for any gains or profits realized by reason of the contract, transaction, or other business.

(b) Upon the recommendation of the President or the Committee on Audit and Compliance, the Board shall periodically review and amend a written policy to require the disclosure and to evaluate potential conflicts of interest. Such policy shall (1) be consistent with paragraph (a) above; (2) require the disclosure by interested persons, including without limitation persons who would be considered “disqualified” for purposes of the Internal Revenue Code, of potential conflicts and all related material facts; (3) establish procedures for determining whether the interests of the disclosing person may result in a conflict, including prohibiting an interested director from participating in the discussion and vote on a potentially conflicting matter; and (4) include appropriate procedures for addressing a conflict of interest after having determined that it exists. The conflict of interest policy shall be administered in connection with the Corporate Compliance Plan.
SPECIAL EVENTS OR RELATIONSHIPS

Special Events or Relationships define additional policies and procedures that apply to specific situations or individuals in addition to the general requirements of the Conflict of Interest Policy.

In most instances these additional policies reflect heightened sensitivity to the potential harm caused by certain conflicts of interest common to a healthcare or educational environment. These policies will affect individuals or segments of the Center depending on the persons or activities covered by each policy. The policies are intended to apply in all instances covered by each policy meaning that an Individual may be covered by one or several of the specific policies contained here.

In addition to the specific policies appended as part of Appendix 4: educators, physicians, licensed independent practitioners, researchers, and other Individuals serving in positions of trust within educational, research, and clinical environments should have a heightened awareness of the role that trust of their students, research subjects, or patients has in the performance of their duties. Consequently those same Individuals should remain vigilant to the potential harm done from real or perceived conflicts of interest.

While this Conflict of Interest Policy and the specific directives added as part of Appendix 4 attempt to adhere to the objectives of The Joint Commission and other appropriate guiding organizations; any attempt to identify all possible areas where Conflicts of Interest may arise will be incomplete. It is incumbent therefore on each Individual to be alert to avoid those Conflicts of Interest that are clearly identified within this policy and those Conflicts of Interests, which while less defined, are equally inconsistent with the delivery of the Center’s mission in a manner deserving of community trust.
Appendix 4 – a

GIFTS

Covered persons and activities:
All Individuals or groups of Individuals who receive or are offered a “gift” that could reasonably be attributed to the performance of their duties or their position with the Center are covered by this policy.

A “gift” is defined as anything of value that is given, directly or indirectly, to an Individual or group of Individuals for which the Individual or group does not give consideration of equal or greater value in return.

Requirements:
  a) General – As a general rule gifts should not be encouraged. An Individual or group of Individuals may accept a gift that is Nominal and is not in the form of cash or cash equivalents. All other gifts should be handled as follows.
  b) Prohibited gifts – An Individual or group of Individuals is prohibited from accepting any gift from:
     a. A government employee, agent, representative or official
     b. Any person where the gift is made in connection with a Center business transaction
     c. A single student where the gift is made to a Faculty Member or other Individual involved in the education of that student
     d. A Vendor unless receipt of the gift is specifically allowed under another provision of this Conflict of Interest Policy.
  c) Directed Gifts – any gifts offered or received that are neither Prohibited or acceptable under the General rule defined above:
     a. Offers from a potential donor should be directed to representatives of the Albany Medical Center Foundation, Inc. or instructed to adhere to the guidelines of the Grateful Patient Program.
     b. Received gifts should be administered according to the requirements of Incidental Amounts or Reportable Events and Relationships accordingly. Individuals should be aware that the receipt of a gift that doesn’t meet the General Requirements of this appendix may result in the return of the gift or equivalent value by the Center, the redirection of the gift to other Center services, or the expectation of personal reimbursement by the Individual benefiting from the gift. The determination of the actions required to remedy potential Conflicts of Interests caused by the receipt of gifts is at the sole discretion of the Center.
PARTICIPATION IN SPONSORED EDUCATIONAL EVENTS

Covered persons and activities:
Educational events include all activities that expressly or implicitly purport to advance participants knowledge or skills beyond the implementation of a single product or service. (Presentation of single products or services are typically considered sales presentations and covered by the guidelines for Procurement and Prescribed Use Activities described in Appendix 4-c.)

Individuals who participate in a variety of educational programs that have been sponsored in whole or in part by a third-party are covered. This may include aiding in the development or promotion of a program of education, developing materials in support of the program, presenting as part of the program or attending as a participant. Some examples of these programs include events at other academic institutions, professional conferences, government sponsored expert panels or review committees, seminars, symposia, expert training or presentations in the use of new technologies or products/services, and presentations to lay audiences. Any educational program resulting in continuing education credit must comply with the regulations of the educational accrediting body.

Requirements:
a) **Value of the Event:** The Individual and their manager are required to determine that the program and content are primarily educational in intent, design and implementation providing legitimate educational value for the participants. Further, both the Individual and supervisor must conclude that the program is relevant to the performance of duties at the Center, of appropriate rigor, at a level necessary to advance the participants knowledge in this area, and sufficiently balanced in presentation to avoid the introduction of unwarranted bias. Elements of this evaluation include:

a. The program and the content should be predominantly directed towards the advancement of knowledge required in the performance of duties at the Center.

b. The program should strive at all times to present a balanced representation of available options or perspectives. In those instances, where a reasonable person may conclude an unbiased presentation can’t or won’t be provided, full disclosure of the factors contributing to the perception of unwarranted bias should be disclosed prior to beginning the program.

c. The program should limit whenever possible the introduction of commercial content or labeling. Exceptions to this limitation are when the introduction of commercial content is required to accomplish the legitimate educational goals of the program. In all instances where the introduction of commercial content occurs, an equal effort should be made to introduce alternative solutions or methods in order to preserve a balanced presentation.

d. Program developers and presenters should demonstrate sufficient expertise through credentials or degrees, and relevant experience to conclude that the
b) Disclosure by Program Planners or Presenters to Participants: The preservation of an unbiased educational setting requires honest and full disclosure of all potentially influencing factors. Program planners and presenters should disclose all circumstances involving real, potential, or perceived support from third-party sources to safeguard the integrity of the program:
   a. The participating Individual should timely disclose clearly, completely and prominently the nature, source and amount of all external support received. The participating Individual should insure that all support, whether financial or in-kind, received from third-party sources is disclosed to program participants prior to the beginning of the educational activity.

c) Compensation to Individuals:
   a. Individuals should only lend their name or expertise to those types of activities that serve to enhance the reputation of the Center. To this end an Individual should only participate in or otherwise allow his/her affiliation with these activities when the Individual has determined that the program and his/her participation meet the expectations of legitimate educational purpose and:
      1. All activities resulting in remuneration or financial benefit are supported by written agreements documenting all terms, conditions, and purposes of the agreement between the sponsor and the Individual.
      2. The compensation paid is consistent with fair market value for the Individual’s services, and such services are both meaningful and substantive,
      3. The Individual has disclosed in advance, all relevant Financial Interests directly or indirectly related to their involvement.

d) Support from Vendors:
   a. Support for Center sponsored events must be in the form of a general educational grant paid directly to a Center fund.
   b. The Center shall retain exclusive responsibility for all aspects of educational events/activities.
   c. Sponsors may not display commercial exhibits or distribute promotional materials in the space where the program is offered. Further the inclusion of company representatives in the program cannot be a requirement for support of any type. Vendor representatives, displays and promotional materials may be present in an adjoining space if agreed to ahead of time.
   d. Support can never be made directly to or earmarked specifically for an individual or individuals.
   e. Vendors may be acknowledged in printed materials, but specific products should not be mentioned.
   f. Refreshments, study materials and promotional items should be limited to those directly contributing to the stated educational objectives of the program. The provision of food should be modest, appropriate to the event and provided infrequently.
   g. A letter of agreement outlining expectations and restrictions will be signed by the Department Head and the Vendor.
e) **Single Product/Service Presentations** – should prominently disclose the inherent limitations of the approach and the resulting limitations on program content and applicability
PROCUREMENT AND PRESCRIBED USE ACTIVITIES

Covered persons and activities:
Individuals involved in the evaluation, recommendation or authorization of products or services, or of policies and procedures that create an institutional incentive to use particular products or services need to be aware of the potential for bias introduced by potential Conflicts of Interest.

The commitment of Center resources, directly or indirectly, requires all Individuals involved to maintain an "arms-length” independence from Vendors in both appearance and fact, and to utilize rigorous decision-making practices that insure all decisions are made in the best interests of the Center.

Requirements:

a) The following actions are required:
   a. **Personal Incentives:** Occasionally, Vendors offer an incentive if a buyer agrees to purchase the company's goods or services. Personal incentives, e.g., merchandise, tickets to special events, food, vacation trips, etc. are considered Prohibited Gifts as described in GIFTS above and cannot be accepted under any circumstances.

b. **Visits by Vendor Representatives:** Individuals must act to ensure compliance with the following requirements.
   i. All Vendor representatives must be registered with Albany Medical Center and be issued an identification badge by the Albany Medical Center Security Office. The ID badge must be worn at all time when on the premises of any part of the Center campus.
   ii. Vendor representatives from pharmaceutical, biotechnology and other industries may visit healthcare providers, researchers, and other Individuals to talk about and demonstrate their new products only upon appointment and at the request of the Individual being visited. An appointment is always required; generally representatives are not permitted on campus on a drop-in basis or in any clinical patient diagnostic or treatment area including waiting rooms. However, nothing in this policy is intended to prohibit the involvement of trained technical representatives in clinical areas necessary for the effective delivery of patient care. Scheduled appointments are also required for Vendor visits to train physicians, researchers or others in device use or new technologies.

   c. **Placement of Vendor Equipment at the Center:** Individuals must act to ensure compliance with the following.
i. Vendors may offer to place a new device or piece of equipment on-campus on a trial basis. Such arrangements require notice to Albany Medical Center Purchasing Department in advance of accepting the trial use and are required to be terminated if in the opinion of the Purchasing Department the trial basis arrangement results in an unfair advantage in a procurement decision.

ii. The Vendor will be expected to deliver and retrieve the item within the designated time period not to exceed three months.

d. **Site Visits to View Vendor Products and/or Services:** Site visits to Vendors to evaluate and compare Vendor products and/or services are sometimes necessary to assist Center staff in making the best purchasing decision. All Individuals must comply with the requirements of this Policy in responding to and managing these activities.
PHARMACEUTICAL SAMPLES

Albany Medical Center Hospital Policy: Medication Monitoring & Storage – Pharmaceutical Samples, is incorporated into this Policy and shall be followed by all Individuals as amended from time to time in accordance with AMC Hospital governance practices.
CONFLICT OF COMMITMENT

Covered persons and activities:
All Individuals are potentially affected by a Conflict of Commitment. Conflicts of Commitment are a type of Conflict of Interest where the presence of another commitment impacts the Individual’s ability to conduct their duties and responsibilities in the best interests of the Center. They may arise with respect to the distribution of effort between an Individual’s obligations and responsibilities to the Center, and his/her commitment to outside professional activities.

Requirements:
Activities such as consulting, involvement with professional societies, or private practice, or educational opportunities in the Individual’s area of interest or profession may be appropriate as they promote the professional development of the Individual and enrich the Individual’s contributions to the Center, to his/her profession, and to the various Center activities and communities that the Individual serves. However, an Individual shall not participate in any activity that involves a conflict of commitment unless such activity has been approved in advance in writing by his/her manager. If such approval has been given, any terms or conditions regarding such activity will be monitored by the manager to ensure they are satisfied.
RESEARCH

Albany Medical Center (AMC) has adopted this policy and the accompanying procedures in order to promote objectivity in the performance of research by establishing standards to ensure there is no reasonable expectation that the design, conduct, or reporting of research will be biased by any conflicting financial interest of an “Investigator.”

Covered persons and activities:
Individuals involved in the design, conduct, oversight, or reporting of research are covered by this policy. These requirements are intended to ensure that all Financial Interests are properly disclosed, managed, reduced or eliminated and reported consistent with federal requirements at 42 CFR Part 50 and 45 CFR Part 94. The requirements for Funded Research are in addition to the general requirements of the Center Conflict of Interest Policy.

Investigator’s responsibilities under this policy apply to:
1. All research (including basic science and human subject research) regardless of funding source performed or proposed to be performed at the Center or with the support of the Center.
   a. All “Investigators” which means the principal investigator/project director, co-investigator(s), and any other person designated by the principal investigator as responsible for the design, conduct, or reporting of research.
   b. “Investigator” includes the investigator’s spouse and dependent children.
2. All Investigators including post-doctoral fellows, graduate students, contractors, subcontractors, sub-grantees, collaborators or consultants designated by the principal investigator as responsible for all or part of the design, conduct or reporting of research.
   a. The principal investigator is responsible for determining if a post-doctoral fellow, graduate student, contractor, subcontractor, sub-grantee, collaborator, or consultant is required to comply with the requirements of this policy.
3. All Financial Interests that would reasonably appear to be affected by the research or in entities whose financial interests would reasonably appear to be affected by such research activities including:
   a. Salary or other payments for services (e.g., seminars, lectures, teaching engagements, consulting fees or honoraria, gifts);
   b. Income from service on advisory committees or review panels for public, nonprofit, or for-profit entities.
c. Equity interests (e.g., stocks, stock options or other ownership interests), and intellectual property rights (e.g. patents, copyrights, and royalties from such rights).

Questions concerning compliance with these requirements should be directed to the Dean’s Office, Research Integrity Officer (RIO) of the Albany Medical College. The Dean’s Office/RIO will conduct periodic training of researchers on this policy applied to research activities.

**Investigator Requirements:**

- **Disclosure Requirements:**
  In addition to disclosures required by the Center Conflict of Interest Policy, Investigators must make a complete disclosure of Financial Interests:
  - Prior to submission of the research proposal;
  - When there is a change in the previously disclosed Financial Interest during the period after submission of the proposal through the period of the research
  - When a new reportable Financial Interest arises at any time during the period after the submission of the proposal through the period of the research
  - At least annually

All Investigators must disclose their Financial Interests utilizing the Investigator Financial Interest Disclosure Form. The completed Form and all supporting documentation must be submitted with the proposal and the Sponsored Programs Review and Approval Form (known as pink pages or Form A) in an envelope marked CONFIDENTIAL to the Office of Research Affairs/Research Administration and Compliance.

- **Determination of a Conflict of Interest**
  All disclosures of Financial Interest will be reviewed by the AMC Research Integrity Officer (RIO). If the Research Integrity Officer believes a potential Conflict of Interest may exist the RIO will forward the Investigator Financial Interest Disclosure Form, all supporting documentation and a recommendation to the Center Chief Compliance Officer for review.

- **Resolving a Conflict of Interest**
  Examples of conditions or restrictions that might be imposed to manage research conflicts of interest include but are not limited to:

  - Public disclosure
  - Monitoring of research by independent reviewers
  - Modification of the research plan
  - Disqualification from participation on all or a portion of the research
  - Divestiture
  - Severance of relationships that create actual or potential conflicts
In addition to the above conditions or restrictions that might be imposed, the Center may require other actions to mitigate or eliminate Conflicts of Interest, as it deems appropriate.

- **Reporting/Recordkeeping Requirements:**
  If the research includes or proposes to include Federal funds (partial or total funding by NIH, NSF or reportable in any way to FDA), the RIO will comply with the following Federal reporting requirements:
  - Prior to spending any funds under a Federal award, the Center will report to the Federal sponsor, the existence of any conflicting financial interests (as defined in 42 CFR Part 50 and 45 CFR part 94) and assure that the interest has been managed, reduced, or eliminated in accordance with these regulations. The Center will make information available, upon request, to the Federal sponsor regarding all financial Conflicts of Interest identified and how those Conflicts have been managed, reduced, or eliminated; and,
  - For any Financial Interest that the Center identifies as posing a Conflict of Interest as defined in 42 CFR Part 50 and 45 CFR Part 94 subsequent to the Center’s initial report under the award, a report will be made and the Conflict of Interest managed, reduced, or eliminated; at least on an interim basis, within sixty days of the determination that a Conflict exists.

**Institutional Research Committee Requirements:**
Institutional Research Committee Members include Institutional Officials, Committee Chairs, Committee Vice-Chairs and Members of the following research review committees:
- Institutional Review Board (IRB)
- Institutional Animal Care and Use Committee (IACUC)
- Institutional Bio-safety Committee (IBC)

- **Disclosure Requirements:**
  Institutional Research Committee Members must disclose:
  - Any Financial Interest in entities that sponsor research
  - Any relationship (including non financial relationships) or issues that would appear to impact the Committee member’s objectivity in the performance of his/her Committee duties reviewing, commenting and voting on research protocols and Institutional Committee standard operating policies and procedures
  - Any conflict of commitment that interferes with their ability to effectively perform their responsibilities as a Committee Member

**Additional Disclosure Process for Institutional Committee Members:**
Institutional Committee Members shall complete a Disclosure Questionnaire annually and amend same at any time there is a new reportable conflict.
Institutional Committee Members are responsible for immediately reporting any protocol specific conflicts to the Institutional Committee Chair prior to review and discussion of the protocol.

- **Resolving a Conflict of Interest:**
  The Institutional Committee Chair will determine and document whether the member will be able to participate in the discussion and voting related to such protocol. The Institutional Committee Member and Chair must document the protocol specific conflict and action taken and submit documentation to the RIO. Such documentation will be reviewed and submitted to the Chief Compliance Officer.
EXCESS BENEFIT TRANSACTIONS

Covered persons and activities:
In order to safeguard the Center’s tax-exempt status increased scrutiny is required to insure relationships and transactions involving persons or parties (Interested Parties) having the potential to influence the actions of the Center and its entities do not result in excess benefit to those parties beyond what would have been received at fair market value.

For purposes of this section Interested Parties include:
- Any director, principal officer or member of a committee with governing board delegated powers
- Any employee:
  - with responsibilities, powers or influence over an entity as a whole that is similar to those of officers, directors, or trustees, or
  - who manages a discrete segment or activity of an entity that represents 5% or more of the activities, assets, income, or expenses of that entity, or
  - has or shares the authority to control or determine 5% or more of an entity’s capital expenditures, operating budget, or compensation for employees, and
  - has annual reportable compensation that exceeds $150,000.
- Any person who was in a position to exercise substantial influence over the affairs of an entity at any time during the five-year period ending on the date of the transaction by virtue of a substantial ownership or investment interest, or a compensation arrangement in any entity, trust or venture with which the Center has a business relationship, is contemplating a transaction or arrangement, or has been the beneficiary of a substantial level of gifts from that person, family members or related entities.

Requirements:
Preservation of the tax-exempt status of Center entities requires all activities and relationships further the tax-exempt purposes of the organization and do not unduly benefit an individual or group of individuals.

This requires that all relationships and transactions by the Center be on the basis of fair market value defined as the price at which property or the right to use property would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy, sell, or transfer property or the right to use property, and both having reasonable knowledge of relevant facts. For purposes of this standard; compensation includes all forms of cash and non-cash payments or benefits provided in exchange for services or goods, direct and indirect remunerations, gifts or favors. Examples include
salary and wages, bonuses, severance payments, deferred payments, retirement benefits, fringe benefits, and other financial arrangements or transactions such as personal vehicles, meals, housing, personal and family educational benefits, below-market loans, payment of personal or family travel, entertainment, and personal use of the organization’s property.

**Disclosure Requirements:**
Any Interested Party has a duty to disclose all material facts and circumstances for review by the Compliance and Audit Committee of the Albany Medical Center prior to soliciting or engaging in any activities that may result in the exchange of financial assets between any entity of the Center and the individual, related entities or members of their family. In addition to those persons included in the definition of Immediate Family of this policy, for the purpose of this section family members also include ancestors, grandchildren, great grandchildren, and spouses of brothers, sisters, children, grandchildren, and great grandchildren.

*Annual Statements* – Each person covered by this section is required to annually sign a statement which affirms such person:
- Has received a copy of the Conflicts of Interest policy,
- Has read and understands the policy,
- Has agreed to comply with the policy, and
- Understands the Center entities are charitable and in order to maintain their federal tax exemption each entity must engage primarily in activities which accomplish one or more of its tax-exempt purposes.

**Resolving a Conflict of Interest**

*Excess Benefit Transactions* – In those instances where a transaction or arrangement results in economic benefit to a Interested Party beyond the consideration that would be paid under like facts and circumstances between disinterested parties with sufficient knowledge to engage in an arms length exchange; an excess benefit transaction is deemed to have occurred.

When an excess benefit transaction occurs the Interested Party that benefits beyond the fair market value will be expected to return the compensation in excess of fair market value to the Center. In all instances, the terms of the transaction or arrangement will be amended to comply with the rules and regulations of the U.S. Internal Revenue Service requiring the avoidance of transactions or arrangements resulting in excess benefit transactions prior to any future exchange or encumbrance of the finances of the Center.

**Reporting/Recordkeeping Requirements:**

*Proceedings* – The minutes of the Audit Committee of the Albany Medical Center shall contain:
- The names of persons who disclosed or otherwise were found to have a potential conflict of interest under this section, the nature of the potential conflict, any action taken to determine whether a conflict of interest was present, and the committees decision as to whether a conflict of interest in fact existed.
- The names of all persons present for discussions and votes relating to the transaction or arrangement, the content of the discussion, including any alternatives to the proposed transaction or arrangement, and a record of any votes taken in connection with the proceedings.
- Notice to all other committees with board delegated powers of identified conflicts of interest and actions taken or required to be taken.

*Periodic Reviews* – At least annually a periodic review will be completed of selected transactions and arrangements involving the Center and Interested Parties which shall, at a minimum, include:

- Whether the compensation and benefits are reasonable based on comparison to reliable sources of transactions or arrangement of like facts between disinterested parties and as the result of arm’s length bargaining.
- Whether partnerships, joint ventures, or other arrangements conform to the Center’s written policies, relevant laws and regulations are properly recorded, reflect reasonable investment or payments for goods and services, further charitable purposes and do not inure impermissible private benefit or in an excess benefit transaction.